



AUDITED / UNAUDITED FINANCIAL RESULTS FOR QUARTER / YEAR ENDED 31st MARCH, 2013

SEGMENT WISE REVENUE, RESULTS AND CAPITAL EMPLOYED, UNDER CLAUSE 41 OF THE LISTING AGREEMENT

Sr. No.	Particulars	Quarter Ended			For the Year Ended	
		Audited (Refer Note No 3)	Unaudited	Audited (Refer Note No 3)	Audited	Audited
		31.03.2013	31.12.2012	31.03.2012	31.03.2013	31.03.2012
1	Income from operations					
	(a) Net Sales/Income from Operations (Net of excise duty)	3,022.14	3,269.96	3,058.30	12,343.36	12,065.45
	(b) Other Operating Income	6.53	6.35	6.73	22.90	34.70
	Total Income from operations (net)	3,028.67	3,276.31	3,065.03	12,366.26	12,100.14
2	Expenditure					
	(a) Cost of Materials Consumed	1,793.12	1,800.74	1,540.70	6,645.12	6,005.92
	(b) Purchase of stock-in-trade	10.20	-	4.99	19.94	32.25
	(c) Changes in Inventories of finished goods and work-in-progress	11.30	(64.54)	93.41	(146.51)	68.86
	(d) Employees benefits expenses	226.00	162.72	152.15	727.08	584.39
	(e) Depreciation & amortisation expense	50.76	50.83	50.97	201.79	203.32
	(f) Other Expenses	613.77	508.45	427.45	1,953.73	1,692.76
	Total Expenditure	2,705.16	2,458.20	2,269.67	9,401.15	8,588.50
3	Profit from Operations before Other Income, finance costs and exceptional item (1-2)	323.52	818.11	795.36	2,965.12	3,511.64
4	Other Income	261.44	237.18	275.03	1,141.88	920.51
Sr.	Profit from ordinary activities before finance costs and Exceptional Items (3+4)	584.95	1,055.29	1,070.39	4,106.99	4,432.15
6	Finance costs	5.18	0.35	0.18	10.11	5.51
7	Profit from ordinary activities after finance costs but before Exceptional Items (5-6)	579.77	1,054.94	1,070.21	4,096.88	4,426.64
8	Exceptional Items	-	-	-	-	-
9	Profit from Ordinary Activities before tax (7 + 8)	579.77	1,054.94	1,070.21	4,096.88	4,426.64
10	Tax Expense	204.95	353.96	340.20	1,243.78	1,334.99
11	Net Profit from Ordinary Activities after tax (9-10)	374.81	700.98	730.01	2,853.10	3,091.66
12	Extraordinary Items (net of tax expense)	-	-	-	-	-
13	Net Profit for the period (11-12)	374.81	700.98	730.01	2,853.10	3,091.66
14	Paid-up Equity Share Capital (Face Value Rs. 1 each)	320.00	320.00	160.00	320.00	160.00
15	Reserve excluding Revaluation Reserve as per Balance Sheet	-	-	-	15,665.50	13,627.57
16(i)	Earnings Per Share (Before Extraordinary Items)					
	(a) Basic	1.17	2.19	2.28	8.91	9.66
	(b) Diluted	1.17	2.19	2.28	8.91	9.66
16(ii)	Earnings Per Share (After Extraordinary Items)					
	(a) Basic	1.18	2.19	2.28	8.92	9.66
	(b) Diluted	1.18	2.19	2.28	8.92	9.66

PART II					
Information for the quarter and year ended 31-03-2013					
A Particulars of shareholding					
1	Public shareholding				
	- Number of Shares	9,751,270	9,751,270	4,875,635	9,751,270
	- Percentage of holding (as a % of the total shareholding of promoter and promoter group)	30.47%	30.47%	30.47%	30.47%
2	Promoters and Promoter group shareholding-				
	(a) Pledged/Encumbered				
	- Number of Shares	-	-	-	-
	- Percentage of Shares (as a % of the total shareholding of promoter and promoter group)	-	-	-	-
	(b) Non - Encumbered				
	- Number of Shares	22,248,730	22,248,730	11,124,365	22,248,730
	- Percentage of Shares (as a % of the total shareholding of promoter and promoter group)	100.00%	100.00%	100.00%	100.00%
	- Percentage of Shares (as a % of the total share capital of the company)	69.53%	69.53%	69.53%	69.53%

Particulars	Quarter Ended 31/03/2013
B INVESTOR COMPLAINTS	
Pending at the beginning of the quarter	Nil
Received during the quarter	1
Disposed of during the quarter	1
Remaining unresolved at the end of the quarter	Nil

Sr. No.	Particulars	Quarter Ended			For the Year Ended	
		Audited (Refer Note No 3)	Unaudited	Audited (Refer Note No 3)	Audited	Audited
		31.03.2013	31.12.2012	31.03.2012	31.03.2013	31.03.2012
1	Segment Revenue (Net Sales and Income)					
	(a) Material Handling Equipment	3,000.74	3,262.76	3,038.06	12,057.79	11,824.38
	(b) Windmill Power	27.93	13.55	26.97	308.47	275.76
	Net sales/Income from Operations	3,028.67	3,276.31	3,065.03	12,366.26	12,100.14
2	Segment Results					
	(a) Material Handling Equipment	445.72	940.06	928.57	3,132.99	3,729.06
	(b) Windmill Power	(18.31)	(35.94)	(22.75)	114.62	104.38
	Total	427.41	904.12	905.82	3,247.61	3,833.44
	Interest Costs	-	0.35	0.18	1.06	5.51
	Other Un-allocable Corporate Expenditure net of Unallocable Income	152.36	151.17	164.57	850.33	598.71
	Total Profit (+)/Loss (-) before Tax and extra ordinary items	579.77	1,054.94	1,070.21	4,096.88	4,426.64
3	Capital Employed (Segment Assets Less Liabilities)					
	(a) Material Handling Equipment	5,375.00	5,377.84	4,828.12	5,375.00	4,828.12
	(b) Windmill Power	1,637.64	1,647.01	1,753.06	1,637.64	1,753.06
	(c) Unallocated	9,628.04	9,241.01	7,206.39	9,628.04	7,206.39
	Total Capital Employed in the Company	16,640.68	16,265.86	13,791.57	16,640.68	13,791.57

STATEMENT OF ASSETS AND LIABILITIES AS AT 31.03.2013			(Rs. in Lakhs)	
PARTICULARS	As at March 31, 2013		As at March 31, 2012	
	Audited	Audited	Audited	Audited
A EQUITY AND LIABILITIES				
1 Shareholder's funds				
Share Capital		320.00		160.00
Reserves and Surplus		15965.50		13627.57
Sub-total - Shareholders funds		15985.50		13787.57
2 Non-Current Liabilities				
Deferred tax liabilities (Net)		460.31		408.17
Other Long-term liabilities		31.02		23.52
Sub-total - Non-Current Liabilities		491.33		431.69
3 Current liabilities				
Short term borrowings		54.78		412.27
Trade payables		1397.74		704.58
Other current liabilities		262.30		260.97
Short-term provisions		696.60		706.48
Sub-total - Current Liabilities		2411.41		2084.30
TOTAL - EQUITY AND LIABILITIES		18886.25		16303.57
B ASSETS				
1 Non-Current Assets				
Fixed assets				
(i) Tangible Assets		2835.67		2909.30
(ii) Intangible Assets		6.55		11.27
(iii) Capital work-in-progress		4.25		56.27
Non-Current Investment		2427.95		2259.27
Long-term loans and advances		915.91		489.93
Sub-total - Non-Current Assets		6190.33		5726.04
2 Current Assets				
Inventories		2523.10		2096.82
Trade receivables		2517.55		2212.11
Cash & cash equivalents		3782.57		2509.81
Short term - loans and advances		3313.79		3232.38
Other current assets		560.92		526.41
Sub-total - Current Assets		12697.92		10577.53
TOTAL - ASSETS		18886.25		16303.57

Notes :-

- The above audited results were reviewed by the Audit Committee and approved by the Board of Directors at their meeting held on 29th May, 2013.
- The Board has recommended a Dividend of Rs. 1.75 per equity share.
- Figures for the quarter ended 31st March, 2013 and 31st March, 2012 are the balancing figures between audited figures in respect of full financial year and published unaudited year to date figures upto third quarter of the relevant financial year.
- The Company has issued Bonus shares to existing shareholders in the ratio of 1:1, as per the approval of the shareholders in Extra-Ordinary General Meeting held on 3rd July, 2012. Accordingly, Earnings Per Share has been restated for all periods reported.
- Previous periods figures have been regrouped / rearranged wherever necessary to make them comparable with those of the current period.

Place : Mumbai
 Dated : 29.05.2013

For Hercules Hoists Limited

Shekhar Bajaj
 Chairman